



# Upgrading the UK

£2,554m

Transaction Adjusted Revenue (+0.2% YoY)

£972m

Transaction Adjusted EBITDA (+4.0% YoY)

#### Solid foundations in place across the business



Fixed Line customers

5.8 million (↑8,000)



Broadband connections

5.6 million (↑16,000)



Total Mobile connections

43.5 million (↑805,000)



Contract Mobile connections

16 million (↑13,000)

## Strong demand for faster broadband speeds and growth in fixed and mobile data consumption



Fixed-line premises passed 15.9m

Total UK Lightning build **2.9m** 



Gigabit rollout 100%



600+



Launched Virgin Media O2's new ESG strategy, the Better Connections Plan

### Jargon Buster

#### **Transaction Adjusted**

Refers to figures that have been normalised for certain accounting adjustments to more accurately represent the performance of our underlying operations

#### **EBITDA**

A measure of profitability, calculated as earnings less interest, tax, depreciation, amortisation, non-operating income and expenses, and certain other items such as share-based compensation

#### **Fixed-line customers**

The number of customers who receive at least one of our broadband, TV or home phone services (does not include mobile)

#### **Total Mobile connections**

The total number of active SIM cards, including Virgin Mobile and  $O_2$  retail and business customers, customers who use  $O_2$  network through giffgaff, Tesco Mobile, Sky Mobile and Lycamobile, and IOT connections

#### **Mobile Contract**

Total contract mobile connections (not prepaid) across Virgin Media O<sub>2</sub>'s consumer and B2B operations, excluding wholesale and IOT connections