

# **Q1 2024**Results

£2,589m

Revenue (↓ 0.5% YoY\*) £935m

Adjusted EBITDA (↓ 1.4% YoY\*\*)

## Virgin Media O2 sets up for 2024 execution with focused investments in Q1



Fixed line customers

5.8 million ( **↓** 2,000)



Broadband connections

5.7 million (↑ 5,300)



Total mobile connections

45.1 million (↑ 222,100)



Contract mobile connections

16.0 million (*↓* 74,500)



Homes serviceable footprint

17.2m



Homes serviceable added

194,000



100%



Standalone

14 cities launched



O2 Recycle now covers consoles, in addition to mobiles, tablets and other devices



66

Ahead of price rise implementation, we delivered improved service revenue growth across both mobile and consumer fixed. Our teams also continue to innovate as shown by the targeted launch of 5G Standalone and a new 2Gbps broadband service on the nexfibre network in Q1, highlighting the future evolution of our networks as demand rises and new technologies emerge.



### Jargon Buster

#### Total mobile connections

The total number of active SIM cards, including Virgin Mobile and O<sub>2</sub> retail and business customers, customers who use O<sub>2</sub> network through giffgaff, Tesco Mobile and Sky Mobile, and IoT connections

#### Fixed-line customers

The number of customers who receive at least one of our broadband, TV or home phone services (does not include mobile)

#### Mobile Contract

Total contract mobile connections (not prepaid) across Virgin Media O<sub>2</sub>'s consumer and B2B operations, excluding wholesale and IoT connections

#### Adjusted EBITDA

A measure of profitability, calculated as earnings less interest, tax, depreciation, amortisation, non-operating income and expenses, and certain other items such as share-based compensation.