

# **Q22025**Results

£2,175.0m

-0.4% YoY\*

**Revenue** excluding handset and nexfibre construction

£985.9m

+1.1% YoY\*\*

**Adjusted EBITDA** excluding nexfibre construction

Virgin Media O2 makes strides in network evolution, executes further refinancing, and reaffirms 2025 guidance



Fixed-line customers

5.7 million

(-51,300)



Broadband connections

5.6 million

(-51,400)



Total mobile connections

46.2 million

(+480,200)



Contract mobile connections

15.6 million

(-73,600)

Homes serviceable footprint

18.5 million



Combined fibre footprint

7 million+



100% of footprint



78.8 MHz spectrum to be acquired



Against a tough trading environment, we have continued to be disciplined, delivering growth in profitability which means we are reconfirming our guidance for the year. \*\*

Lutz Schüler CEO Virgin Media O2

#### Jargon Buster

## Total mobile connections

The total number of active SIM cards, including  $\mathrm{O}_2$  retail and business customers, customers who use  $\mathrm{O}_2$  network through giffgaff, Tesco Mobile and Sky Mobile, and IoT connections.

#### **Mobile Contract**

Total contract mobile connections (not prepaid) across Virgin Media O<sub>2</sub>'s consumer and B2B operations, excluding wholesale and IoT connections.

### Fixed-line customers

The number of customers who receive at least one of our broadband, TV or home phone services (does not include mobile).

# Adjusted EBITDA

A measure of profitability, calculated as earnings less interest, tax, depreciation, amortisation, non-operating income and expenses, and certain other items such as share-based compensation.

For further detail on definitions, please refer to the Virgin Media O2 Earnings Release on our <u>Corporate Website.</u> The numbers include Q2 2025 financial results for Virgin Media O2.

\*Total Revenue decreased 5.5% to £2,526.8million \*\*Total Adjusted EBITDA decreased 0.4% to £984.2 million.